

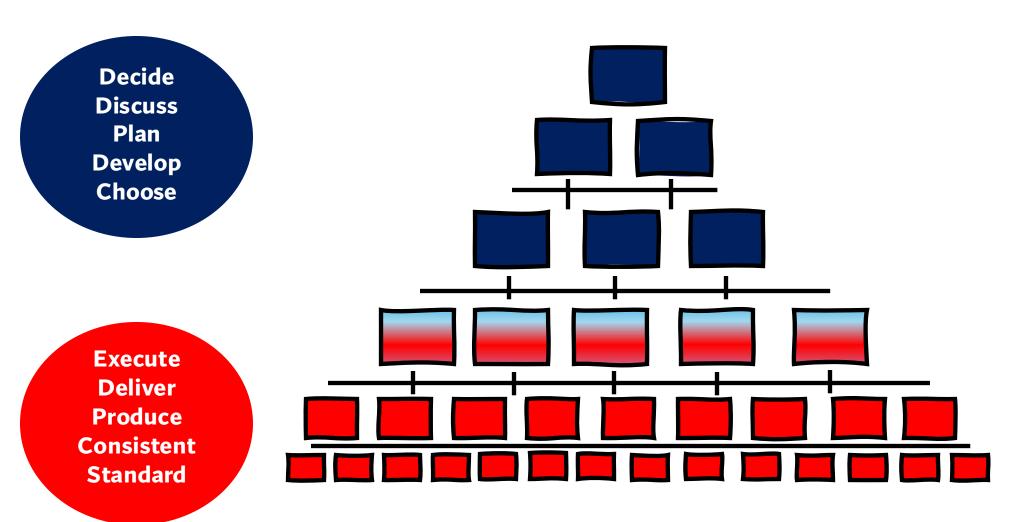
with
Andy Jordan, National Grid
and
Peter Russian, Intent-Based Leadership International







### **Deciders and Doers. Leaders and Followers**









### Leadership: A Concept

This book will present the many aspects of leadership—approaches to and styles of leadership, examples of effective leadership, the psychology of leadership, and the factors and traits of the effective leader—to teach its readers to become more effective leaders. Unless leaders clearly understand themselves and the factors that influence the behavior of peers, seniors, and juniors when they are reacting as

Leadership can be defined .. as directing the thoughts, plans, and actions of others .. so as to obtain and command their obedience, their confidence, their respect, and their loyal cooperation.

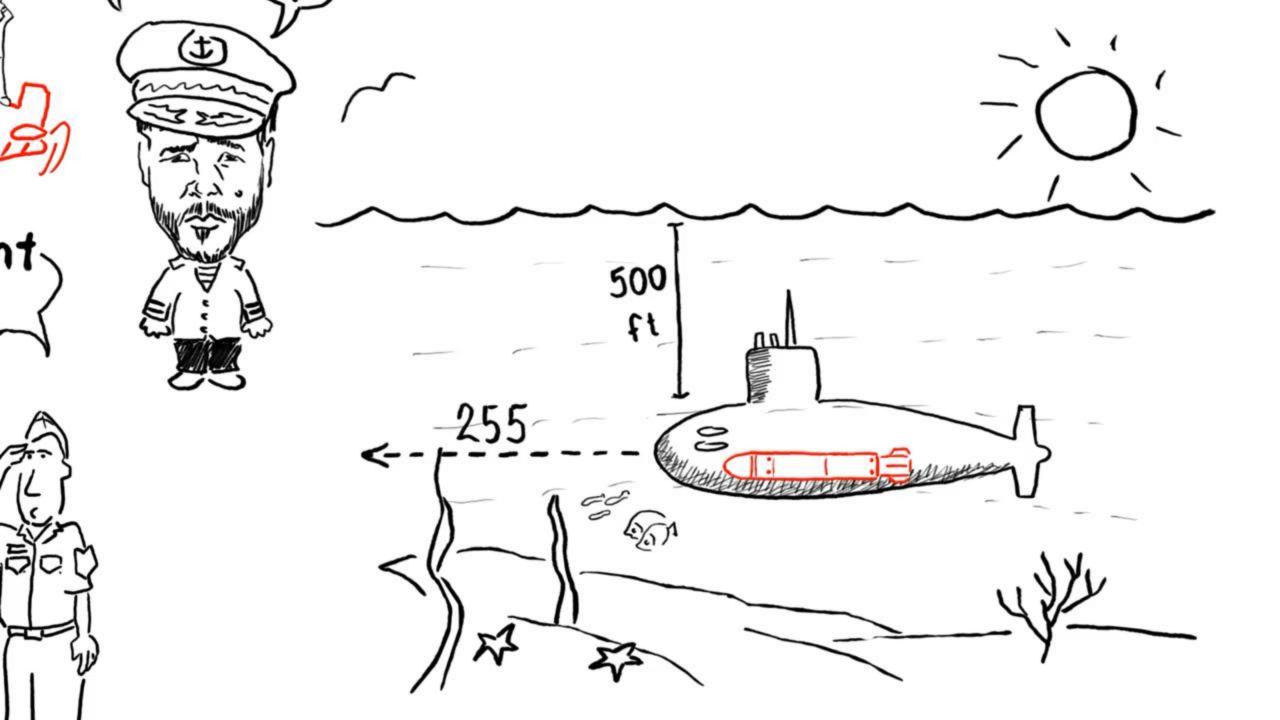
ship between one person and a group, or between leader and followers. It presupposes that there is—indeed there must be—a will, a consuming motivation, that the individual chooses to impose, through command, persuasion, or some other means, on subordinates. It connotes a willingness on the part of the individual to sacrifice personal time and material gain to achieve the capability to lead. Leadership is the profession of the officer in which proficiency can only be obtained through a constant study of leadership principles and practice in ap-





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### What does Intent mean?

• **Intent** = ownership.

• I've made a decision, I share it, I invite feedback.

Neither seek permission or ask for forgiveness



# Intent creates a safety valve for leader and teams

Leaders can still intervene if the decision is unsafe



People know that the leader has their back

Creating more engaged, thinking, active team members and reduces risk



## **Intent Leads to**







Ownership and Problem Solving

Increased communication and contribution

Active Thinking



# Intent-Based Leadership is a system of language and practices, that enable us to give more control and build more ownership.



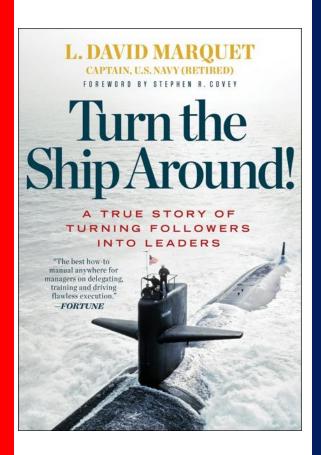
### **Traditional Leaders**

Solve problems for others

Motivate the team

Inspire

Makes great decisions



### **Intent-Based Leaders**

Help others solve problems

Create the environment

Get insight and ideas

Stop making decisions that others can make



Intent-Based Leadership is about designing a model where people lead with intent, take ownership, focus on organizational clarity, create critical thinkers, and create environments focused on achieving excellence.

Core components of the model that focus on open ended questions and pushing decision making down have helped us achieve:

- How we think about setting clarity and direction for the teams
- Psychological Safety
- Conversations that allow the team to fail "safely"
- Faster decision making having informed conversations versus asking
- Creating more critical thinkers
- Placing accountability where it should be and giving control at the right levels

INVITATION		STATEMENT
What have you BEEN DOING?	7	I've BEEN DOING
. What have you DONE?	6	. I've DONE
What do you INTEND to do?	5	I INTEND to
What would you LIKE to do?	4	I would LIKE to
What do you THINK?	3	I THINK
. What do you SEE?	2	I SEE
I'll TELL you what to do.	1	TELL me what to do.



# **Implementing Intent**





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